

Deltix – Company Overview

Background

Deltix is a software and services company, focused on solutions for professional “quants”, quantitative traders, portfolio managers and technologists. Wholly owned by employees, Deltix has been operating over 5 years and is headquartered in Natick, near Boston, MA. In addition to a presence in New York, the majority of the company’s 46 staff is engineers located in St Petersburg and Minsk. Many of the engineers have higher degrees in mathematics or computer science.

The Deltix product suite encompasses all stages in creating, testing, optimizing and deploying alpha generation, and execution, strategies. The product suite is open architecture (Dot Net, Java) and it supports global equities, futures, options and FX. The product suite has industry leading macro and microscopic graphics capabilities, allowing for the detailed inspection and optimization of strategies. Fundamental data and all periodicities of market data are supported, including tick and depth of market data.

As of May 2010, most of the 16 clients are hedge funds or CTA’s.

Executive Team

Ilya Gorelik – CEO

Ilya Gorelik is responsible for setting the strategic direction of the company, as well as overseeing global product development, sales and marketing. Ilya has more than 15 years of experience managing large-scale software projects and teams. He was one of the key development leaders of PTC, where he worked from 1989 to 1998, attaining the position of Senior VP of Engineering and Chief Technology Officer. From 1998 until 2000, Ilya was Senior VP of Product Strategy and Development and Chief Scientist for FirePond. From 2000 until founding Deltix in 2005, Ilya worked as Advisory CTO for HighRoads and several other software technology companies. Ilya has a Ph.D. in Computational Mechanics from Moscow Technical University, he received an MS in Mechanical Engineering from Minsk Technical University.

Stuart Farr – President

Mr Farr was CEO and co-founder of Beauchamp Financial Technology, a global provider of front to back hedge fund software. Prior to that role, he was Head of Credit Risk Technology at Credit Suisse First Boston and an engineer at NatWest Markets and Synopsis. Mr Farr holds an MSc in Intelligent Management Systems, from South Bank University, London.

Sergei Sviridov – VP, Financial Applications; GM of Deltix Russia

Mr Sviridov has over 12 years of distributed software development and product management experience and over 20 years of experience of commercial software projects and applications. Mr Sviridov holds an MSc from the Belarus Institute of Electronics.

Alex Alber – VP, Analytical Applications

Mr Alber was previously VP of Technology, Data Management at PTC. After leaving PTC, he was VP of Engineering at HighRoads. Mr Alber holds a Ph.D. in Applied Mathematics from Moscow Institute of Applied Mechanics.

Gene Florintsev – VP, Client Solutions and Server Technology

Mr Florintsev has over 20 years of technology experience. He served as Director of Advanced Applications at PTC. After leaving PTC, Mr Florintsev was VP of Engineering at TransDecisions for 5 years.